



ABC MEMBERSHIP APPLICATION

DUES CATEGORY	ANNUAL CONSTRUCTION VOLUME	NAT'L DUES	CHAPTER DUES	TOTAL DUES
14	OVER 250 MILLION	\$3250	\$6845	\$10,095
13	100-250 MILLION	\$2700	\$6274	\$8974
12	50-100 MILLION	\$2200	\$5816	\$8016
11	20-50 MILLION	\$1645	\$5465	\$7110
10	10-20 MILLION	\$1425	\$4706	\$6131
9	6-10 MILLION	\$1205	\$3749	\$4954
8	3-6 MILLION	\$963	\$3111	\$4074
7	1-3 MILLION	\$670	\$2287	\$2957
6	500,000 - 1 MILLION	\$440	\$1642	\$2082
4	0-500,000	\$300	\$931	\$1231
2A	SUPPLIER*	\$350	\$757	\$1107
2B	SUPPLIER*	\$350	\$1015	\$1365
1A	ASSOCIATE**	\$350	\$762	\$1112
1B	ASSOCIATE**	\$350	\$1015	\$1365

<u>DUES STATEMENT</u>	
YOUR DUES CATEGORY	_____
YOUR DUES INVESTMENT	_____
	PLUS
ONE TIME ENROLLMENT FEE	\$50.00
	EQUALS
TOTAL INVESTMENT	_____

* Supplier provides material only to the job site.
(2A - Under \$5 mil., 2B - Over \$5 mil.)

**Associate provides neither personnel nor materials to the job site.
(1A - Under 10 employees, 1B - Over 10 employees)



We subscribe to the principles of free enterprise and hereby apply for membership in Associated Builders and Contractors, Inc. ABC dues are not deductible as a charitable contribution for Federal income tax purposes, but may be partially deductible as a business expense. ABC estimates that for 2017, 13.6% of your dues is not deductible because this portion of your dues is related to lobbying activities on behalf of members. Please consult your tax advisor for further information.

ABC's Money Back Guarantee

We are confident that ABC's benefits and services will provide you the tools to help you and your company succeed in today's construction industry.

As a member of ABC, if you are not completely satisfied with your membership after attending three ABC sponsored events,

ABC Minnesota & North Dakota will refund your entire chapter dues contribution.

Minnesota & North Dakota ABC Work for You!

ABC MEMBERSHIP APPLICATION

Company Name _____

Contact Person _____ Title _____

Address _____ City _____ State _____ Zip _____

Phone _____ Fax _____

E-mail Address _____ Web Address _____

Yrs In Bus _____ Average Number of Employees _____ Sponsor _____

(Name of individual and firm whom referred you to ABC)

Why did you join ABC _____

Who do you know that would benefit from ABC _____

Authorized Signature _____ Date _____

TYPE OF WORK OR SERVICE

- General Contractor -Subcontractor -Associate -Supplier
-Heavy/Highway/Utility -Commercial -Industrial -Residential

COMPANY CONTACTS

Safety Director _____ email _____

- ABC Newsletter -Trade Directories -Email Updates

Human Resource _____ email _____

- ABC Newsletter -Trade Directories -Email Updates

Office Manager _____ email _____

- ABC Newsletter -Trade Directories -Email Updates

CFO _____ email _____

- ABC Newsletter -Trade Directories -Email Updates

*As a member of ABC, you will receive notices about member services, products and events which may be sent by email. Some emails may contain solicitations or advertisements about these products and events, and you are assenting to the receipt of such emails but may decline to receive such emails from ABC by contacting the MN/ND Chapter of ABC.

COMMITTEE INVOLVEMENT OPPORTUNITIES

- Membership -Legislative/PAC -Safety -Business Development -HR Peer Group
-Workforce Development Committee

METHOD OF PAYMENT

PLEASE COMPLETE THE DUES INVESTMENT SHEET ON THE BACK OF THIS APPLICATION.
MAKE CHECK PAYABLE TO: Associated Builders and Contractors - OR- Pay by Credit Card

Credit Card Number _____ Expiration Date _____

(Visa /MasterCard / American Express)

Signature _____ Security Code _____

ASSOCIATED BUILDERS AND CONTRACTORS

Minnesota - P) 952.941.8693 | F) 952.941.8698 | www.mnabc.com | 10193 Crosstown Circle, Eden Prairie, MN 55344

North Dakota - P) 701.238.8853 | www.ndabc.com | 4511 15th Ave. N., Fargo, ND 58102

Member Classification Listing

Please check the division classifications that apply to your company.
Please note: you may only check 10 boxes total.

Division 1 - General Contractor

- 1001 General Contractor
- 1002 Airports
- 1003 Churches
- 1004 Commercial
- 1005 Design/Build
- 1006 Heavy/Highway
- 1007 Industrial Maintenance
- 1008 Industrial
- 1009 Institutional
- 1010 Pre-Engineered Buildings
- 1011 High-Rise Office
- 1012 Low-Rise Office
- 1013 High-Rise Apartments
- 1014 Low-Rise Apartments
- 1015 Waste Water Treatment
- 1016 Construction Manager
- 1017 Facilities Manager
- 1018 Historical Renovation
- 1019 Tenant Finish
- 1021 Interior Finish
- 1024 Farm Buildings
- 1025 HealthCare Facilities/Services
- 1026 Hangar & Maintenance Facilities
- 1030 Industrial & Commercial
- 1031 Custom Built Homes
- 1032 Residential Multi-Family
- 1033 Retail
- 1040 Other Specialty Construction
- 1060 Construction Management/
Coordination Firm
- 1310 Project Scheduling
- 1330 Engineering Services
- 1380 Construction Documentation
- 1400 Quality Control Services
- 1500 Temporary Facilities
- 1505 Portable Toilets
- 1510 Temporary Utilities
- 1520 Security Services
- 1525 Construction Aids
- 1560 Temporary Controls
- 1580 Project Identification and Signs
- 1600 Construction Equipment
- 1630 Construction Tools
- 1710 Construction Cleaning Services

Division 2 - Site Work

- 2010 Site Work Supplier
- 2040 Aggregate Manufacture Supplier
- 2050 Demolition
- 2055 Demolition Hazardous Materials
- 2060 Off-site Transportation and
Disposal
- 2065 Cement
- 2100 Site Preparation
- 2105 Earthwork Supplies
- 2107 Geosynthetics
- 2140 Dewatering
- 2150 Excavation Support & Shoring
Systems
- 2240 Soil Stabilization
- 2280 Soil Treatment

Division 2 - Site Work Continued

- 2300 Tunneling
- 2315 Man Hole Covers
- 2350 Piling

- 2380 Caissons/Drilled Piers
- 2450 Railroad Work
- 2480 Marine Work
- 2485 Marine Diving
- 2510 Asphalt Paving
- 2513 Asphalt Paving Concrete Materials
- 2515 Unit Pavers
- 2516 Base Courses
- 2520 Concrete Paving
- 2525 Curbs
- 2530 Athletic Paving & Surfacing
- 2580 Pavement Marking
- 2600 Site Utilities Pressure Piping
- 2670 Water Wells
- 2700 Sewerage and Drainage
- 2710 Septic Systems
- 2760 Restoration of Underground
Pipelines
- 2770 Ponds and Reservoirs
- 2800 Site Improvements
- 2830 Fences & Gates
- 2900 Landscaping and Irrigation

Division 3 - Concrete

- 3010 Concrete Contractors
- 3050 Concrete Supplier
- 3100 Concrete Formwork
- 3200 Concrete Reinforcing
- 3210 Reinforcing Steel
- 3300 Cast-In-Place Concrete
- 3310 Cement Supplier
- 3320 Ready-Mix Concrete
- 3345 Concrete Placing and Finishing
- 3346 Concrete Curling Supplier
- 3347 Grout
- 3350 Special Finish Concrete
- 3360 Specially Placed Concrete
- 3400 Precast Concrete
- 3460 Site Cast Precast Concrete
- 3480 Precast Concrete Specialties
- 3500 Cementitious Decks
- 3700 Concrete Restoration and Cleaning

Division 4 - Masonry

- 4200 Masonry
- 4331 Brick Masonry Supplies
- 4332 Mortar & Masonry Grout
- 4333 Reinforced Unit Masonry
- 4336 Washed Sand & Gravel
- 4400 Stone
- 4500 Masonry Restoration and Cleaning
- 4550 Special Masonry Installations

Division 5 - Metals

- 5105 Millwright
- 5010 Structural Metal Erection
- 5050 Basic Metal Materials and
Methods
- 5100 Structural Framing
- 5110 Rigging
- 5120 Structural Steel
- 5210 Steel Joists
- 5215 Steel Stair Systems
- 5300 Metal Decking
- 5400 Cold Formed Metal Framing
- 5410 Load Bearing Metal Studs
- 5500 Miscellaneous Metal Fabrications

- 5520 Metal Handrails & Railings
- 5535 Gratings and Floor Plates
- 5560 Metal Castings
- 5700 Ornamental Metal
- 5800 Expansion Control
- 5900 Metal Restoration and Cleaning

Division 6 - Wood and Plastics

- 6090 Wood And Plastic Fastenings
- 6100 Rough Carpentry
- 6130 Structural Wood Components
- 6170 Prefabricated Structural Wood
- 6200 Finish Carpentry/Architectural
Woodwork
- 6300 Lumber
- 6415 Countertops
- 6600 Plastic Fabrications
- 6900 Wood/Plastic Restoration and
Cleaning

Division 7 - Thermal and Moisture Protection

- 7100 Waterproofing/Dampproofing
- 7200 Insulation
- 7240 Exterior Insulation and Finish
Systems
- 7250 Fireproofing
- 7310 Shingles
- 7320 Roofing Tiles
- 7400 Preformed Roofing and Cladding/
Siding
- 7405 Roofing Supplier
- 7500 Membrane, Steel and Vinyl
Roofing
- 7700 Roof Specialties
- 7800 Skylights
- 7840 Firestopping
- 7900 Joint Sealers

Division 8 - Doors and Windows

- 8100 Metal Doors and Frames
- 8120 Special Metal Doors and Frames
- 8200 Wood and Plastic Doors
- 8300 Special Doors
- 8305 Access Doors
- 8330 Overhead and Coiling Doors
- 8400 Entrances, Storefronts, Glazing
and Curtain Wall Systems
- 8500 Metal Windows
- 8600 Wood and Plastic Windows
- 8650 Special Windows
- 8700 Hardware

Division 9 - Finishes

- 9050 Basic Finish Materials And
Methods
- 9120 Ceiling Suspension
- 9200 Lath and Plaster
- 9250 Drywall
- 9300 Tile and Terrazzo
- 9500 Acoustical Treatment
- 9550 Wood Flooring

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Division 9 - Finishes Continued

- 9600 Stone & Masonry Flooring
- 9610 Cultured Marble
- 9650 Soft Flooring
- 9680 Carpet
- 9700 Special Flooring and Floor Treatment
- 9790 Paint Removal
- 9800 Special Coatings
- 9900 Painting and Wall Coverings
- 9950 Wall coverings
- 9980 Sandblasting

Division 10 - Specialties

- 10100 Chalkboards and Tackboards
- 10150 Compartments and Cubicles
- 10200 Louvers, Vents and Screens
- 10260 Wall and Corner Guards
- 10270 Access Flooring
- 10280 Specialty Modules
- 10300 Fireplaces and Stoves
- 10340 Prefabricated Exterior Specialties
- 10350 Flagpoes
- 10400 Identifying Devices
- 10450 Pedestrian Control Devices
- 10500 Lockers
- 10520 Fire Protection Specialties
- 10530 Protective Covers
- 10550 Postal Specialties
- 10600 Partitions
- 10650 Operable Partitions
- 10670 Storage Shelving
- 10700 Exterior Sun Control Devices
- 10750 Telephone Specialties
- 10800 Toilet and Bath Accessories
- 10880 Scales
- 10900 Wardrobe and Closet Specialties
- 10950 Miscellaneous Specialties

Division 11 - Equipment

- 11010 Maintenance Equipment
- 11020 Bank, Security and Vault Equipment
- 11040 Ecclesiastical Equipment
- 11050 Library Equipment
- 11060 Theater and Stage Equipment
- 11070 Instrumental Equipment
- 11100 Mercantile Equipment
- 11110 Commercial Laundry and Dry Cleaning Equipment
- 11120 Vending Equipment
- 11130 Audio Visual Equipment
- 11140 Vehicle Service Station Equipment
- 11145 Air Compressor
- 11150 Parking Control Equipment
- 11160 Loading Dock Equipment
- 11170 Solid Waste Handling Equipment
- 11190 Detention Equipment
- 11200 Water Supply and Treatment Equipment
- 11280 Dam, Hydroelectric, and Irrigation Project Equipment
- 11300 Fluid Waste Treatment and Disposal Equipment
- 11400 Food Service Equipment
- 11450 Residential Equipment
- 11460 Unit Kitchens
- 11470 Darkroom Equipment
- 11480 Athletic, Recreational and Therapeutic Equipment
- 11500 Industrial and Process Equipment
- 11600 Laboratory Equipment
- 11660 Planetarium and Observatory Equipment
- 11700 Medical Equipment

- 11780 Mortuary Equipment
- 11850 Navigation Equipment
- 11900 Miscellaneous Specialty Equipment

Division 12 - Furnishings

- 12100 Artwork
- 12300 Manufactured Casework
- 12335 Medical Casework
- 12390 Residential Casework
- 12500 Window Treatment
- 12610 Landscape Partitions and Components
- 12620 Furniture, Furniture Systems, and Furniture Accessories
- 12670 Rugs and Mats
- 12700 Multiple Seating
- 12750 Systems Furniture
- 12800 Interior Plants and Planters

Division 13 - Special Construction

- 13010 Air Supported Structures
- 13020 Integrated Assemblies
- 13030 Special Purpose Rooms
- 13080 Sound, Vibration, and Seismic Control
- 13090 Radiation Protection
- 13100 Nuclear Reactors
- 13120 Pre-Engineered Structures
- 13129 Metal Building Systems
- 13150 Pools
- 13160 Ice Rinks
- 13170 Kennels and Animal Shelters
- 13180 Site Constructed Incinerators
- 13200 Liquid and Gas Storage Tanks
- 13230 Digestion Tank Covers and Appurtenances
- 13240 Oxygenation Systems
- 13260 Sludge Conditioning Systems
- 13300 Utility Control Systems
- 13400 Industrial and Process Control Systems
- 13500 Recording Instrumentation
- 13550 Transportation Control Instrumentation
- 13600 Solar Energy Systems
- 13700 Wind Energy Systems
- 13800 Building Automation Systems
- 13900 Fire Suppression and Supervisory Systems

Division 14 - Conveying Systems

- 14100 Dumbwaiters
- 14200 Elevators
- 14300 Moving Stairs and Walks
- 14400 Lifts
- 14450 Vehicle Lifts
- 14500 Material Handling Systems
- 14560 Chutes
- 14580 Tube Systems
- 14600 Hoists and Cranes
- 14700 Turntables
- 14800 Scaffolding, Slings and Rigging
- 14900 Transportation Systems

Division 15 - Mechanical

- 15000 Mechanical
- 15050 Basic Mechanical Materials And Methods
- 15230 Industrial Process Piping
- 15250 Mechanical Insulation
- 15300 Fire Protection
- 15400 Plumbing
- 15500 Heating, Ventilating, and Air Conditioning (HVAC)

- 15510 Heating Boilers And Accessories
- 15800 Process Piping & Equipment
- 15950 Controls
- 15990 Testing, Adjusting, and Balancing

Division 16 - Electrical

- 16100 Electrical
- 16300 Site Electrical Distributions
- 16320 High Voltage Distribution, Switching & Protection
- 16400 Industrial Electrical Work
- 16670 Lightning Protection Systems
- 16700 Communications
- 16750 Alarm Systems
- 16800 Fiber Optic Cabling
- 16900 Controls
- 16950 Testing

Division 20 - Associate

- 20100 Accounting/Auditing
- 20101 Advertising/Promotions
- 20102 Appraisal-Commercial/Personal Property
- 20103 Architects
- 20104 Attorneys
- 20105 Banking
- 20106 Bonding
- 20107 Business Planning
- 20108 Claims Consultant
- 20109 Computer Consulting
- 20110 Computer Hardware
- 20111 Computer Networks
- 20112 Computer Software
- 20113 Construction Publication Developers
- 20114 Employee Assistance Program
- 20115 Engineer - Civil
- 20116 Engineer - Environmental
- 20118 Engineer - Mechanical/Industrial
- 20119 Engineer - Structural
- 20120 Environmental Consulting/Monitoring
- 20121 Environmental Protection
- 20122 Equipment Appraising
- 20123 First Aid
- 20124 Insurance/Insurance Consulting
- 20125 Fuel/Sales and Service
- 20126 Investigations
- 20127 Investment Counseling
- 20128 Labor Contracting
- 20129 Land Surveying
- 20130 Landscape Architects
- 20131 Loss Prevention
- 20132 Management Consulting
- 20133 Mobile Communications
- 20134 Pension and Profit Sharing
- 20135 Photography
- 20136 Printing/Copying
- 20137 Publisher
- 20138 Safety Consulting
- 20139 Safety Management
- 20140 Safety Products
- 20141 Training and Education



Membership Benefits

LABOR RELATIONS

- Extensive information on dozens of labor-related issues:
 - union organizing
 - jobsite violence
 - jobsite security
 - hiring/firing
 - certification elections
 - job targeting
 - picketing
 - union/non-union audits
 - dual shops
 - salting
- Access to legal advice provided by Chapter Counsel
- Jobsite Labor Relations Manual
- Legal Rights Seminars
- Updates on changes in labor law
- Prevailing Wage Law Assistance
- Dual Gate Kit
- Construction Legal Rights Foundation (monetary support)

LEGISLATIVE & GOVERNMENT AFFAIRS

- Representation on Capitol Hill (MN, ND & DC)
- Opportunity to meet with local, state & federal reps
- Free Enterprise Alliance (FEA)
- National Legislative Conference
- State & Federal Political Action Committee (PAC)
- Issue Advocacy (Trade/Industry Specific)
- Up-to-date information on legislation & regulations
- Grass Roots Political Action
- Defeat Union PLA's

SAFETY TRAINING & SERVICES

- Safety Specialist on staff for contract to hire
- Customized Safety Training Programs
- Regulatory / Compliance Safety Updates
- Safety Training & Evaluation Process (S.T.E.P.) Awards
- MNOSHA Partnership / OSHA Compliance Audits
- Safety Training Classes & Seminars

PUBLICATIONS

- Chapter Newsletter: Building Minnesota & North Dakota
- National Magazine: Construction Executive
- Chapter Directory: Construction Users' Guide
- Weekly Online Newsletter: ABC Newslite
- Bi-Weekly Online Newsletter: eChatter
- Action Alerts & Member Bulletins

EDUCATION & TRAINING

- State-Approved Apprenticeship Program
- Apprenticeship Training
- Workforce Assessment Testing
- Prep Classes for All License Tests
- Construction Management Training
- Executive and Leadership Training
- Customized Training
- Continuing Education for All Licenses
- Compliance Training on Government Mandates

NETWORKING

- Legislative Day
- Chapter & National Excellence in Construction Awards
- Safety Day
- Committee Meetings
- New Member Orientation
- Annual Meeting
- Annual Golf Outings
- Meet the General Nights
- Annual FEA Sporting Clays Shoot
- Ice Fishing Tournament
- GC Open Houses
- Brew Tours

BUSINESS DEVELOPMENT

- Contractor Accreditation Program (AQC)
- Excellence In Construction Program
- Networking Opportunities
- National Seminars and Conferences
- Chapter and National Websites (mnabc.com, ndabc.com and abc.org)
- Online Searchable Directory
- Sponsorship & Advertising Opportunities

BUSINESS DISCOUNT PROGRAMS

- Health Insurance Options
- Workers' Compensation Plans
- Contractor Fuel Discount Programs
- Contract Document Savings
- Cell Phone Plan Discounts
- Incentives on Vehicle Leases
- The Contractors Plan, 401k Retirement Program
- Exclusive Vehicle Rebates
- Member Employee Market Place Discount Program



Merit Philosophy

If you're a merit shop contractor, you belong with ABC!

ABC PHILOSOPHY

Vision: The vision of ABC is an environment in which people and companies succeed based on free enterprise principles within the free-market system.

Mission: ABC will continually strive to be the leading voice promoting free enterprise within the construction industry. ABC will promote and defend the merit shop philosophy. This philosophy encourages open competition and a free enterprise approach to construction based solely on merit, regardless of labor affiliations.

Core Purpose: The core purpose of ABC is to advance and defend the principles of the merit shop in the construction industry and to provide members and their employees with an opportunity to succeed.

ABC WORKS FOR YOU

Protecting Your Rights as a Merit Contractor

When unexpected labor issues occur, ABC members get the help, information and support they need. MN/ND ABC has provided thousands of dollars in legal funding to protect the rights of merit contractors on critical court cases. It is by working together that we gain strength.

Improving Jobsite Safety

With ABC, safety assistance is only a phone call away. Get timely advice and assistance from ABC's Safety Specialist. Also, take advantage of ABC's safety resources to enhance your safety program, reduce accidents and lower worker compensation costs.

Reducing Your Cost of Doing Business

With our membership base, ABC has various membership affinity programs to give members some of the most competitively priced business services in the marketplace. From workers' compensation discounts to deals on vehicles, ABC affinity programs can improve your bottom-line.

Keeping Government in Check

ABC's professional lobbyists watch the interests of merit contractors on state and federal levels. ABC works to promote the principles of open-competition and free enterprise to ultimately protect the profitability of your company.

Training Now for Your Workforce Tomorrow

ABC's extensive craft training programs give you a competitive edge and keep you compliant. Take advantage of ABC's Apprenticeship Program for your new workforce, Assessment Testing for your seasoned workers and Management Training for your office and supervisory staff.



Education & Training Services

TRAINING MAKES CENTS

ABC promotes craft training of the labor force so employees are better qualified and more productive, thus enabling ABC members to better compete in the construction market. The CEF of MN (Construction Education Foundation) is officially recognized by the State of Minnesota as a state-approved apprenticeship program. In addition to basic craft training, ABC provides advanced skill training, management and leadership training, as well as assessment testing to pinpoint areas where employees can improve their skill set.

MANAGEMENT AND CRAFT EDUCATION PROGRAMS

Construction industry management and staff personnel can increase their knowledge and sharpen their skills through the association's management seminars and courses. Hundreds of executives and key employees participate in the numerous programs offered every year. Courses are offered in the areas of management, construction law, marketing and communication. Courses include hands-on workshops, testing preparatory courses, jobsite documentation, construction claims, blueprint reading and a variety of seminars on such topics as how to stay merit shop.

ABC is a leader in apprenticeship and craft training for merit shop contractors. MN/ND ABC delivers curriculum that equips members with the resources they need to conduct their own apprenticeship program.

- Leadership & Executive Training
- Customized Training
- Workforce Assessment Testing
- Continuing Education for all Licenses
- Compliance Training on Government Mandates
- Prep Classes for all Licenses
- Construction Management Training



Safety Training & Services

SAFETY SPECIALISTS

ABC can provide you with the expertise of our Safety Specialists. For a fraction of the cost of hiring a full-time safety professional, you can hire one of ABC's Safety Specialists by the hour (no long term commitments) at reduced pricing for members. ABC can offer your company an affordable and efficient service that is sure to help bring your safety program to the next level.

SERVICES YOU CAN UTILIZE:

- Customized Written Programs
- OSHA Citation Assistance
- Job Site Inspections
- Free Question & Answer Service
- On Site Training
- Safety Training Classes and Seminars
- OSHA Compliance and Consultation



Legislative & Government Affairs

MAKING YOUR VOICE HEARD

ABC's government affairs operation, one of the most effective in the country, actively works with all levels of the government to represent member interests. *Fortune Magazine* recognized ABC's efforts by naming it one of the "most influential" organizations in the United States. Our government affairs staff works to be your "inside man" to make sure your views are fairly represented and priorities are protected in the construction industry.

- Representation on Capitol Hill (MN, ND & DC)
- Opportunity to meet with local, state & federal legislators
- Free Enterprise Alliance (FEA)
- National Legislative Conference
- State & Federal Political Action Committee (PAC)
- Issue Advocacy (Trade/Industry Specific)
- Up-to-date information on legislation & regulations
- Grassroots Political Action



Labor Relations

PROTECTING YOUR BUSINESS

ABC members can receive some of the best legal assistance that is available in the construction industry. ABC's legal program advances merit shop principles, resulting in a stronger industry. It helps members with practical advice when they need it.

- Access to legal advice provided by chapter counsel
 - Information on dozens of labor-related issues
 - Jobsite Labor Relations Manual
 - Legal Rights Seminars
 - Updates on changes in labor law
 - Prevailing Wage Law Assistance
 - Dual Gate Kit
 - Opposing Union-Only Project Labor Agreements (PLA)
 - Construction Legal Rights Foundation (monetary support)
-



Business Development

BRANDING - CONNECTIONS - NETWORKING

GROWING YOUR COMPANY

To stay competitive, contractors are looking for ways to improve productivity and profitability. ABC offers tools and resources to help its members develop business and highlight company achievements and capabilities to potential clients.

- Contractor Accreditation Programs
- Awards of Excellence Programs
- Networking Events
- National Seminars & Conferences
- www.mnabc.com / www.ndabc.com / www.abc.org
- On Line Searchable Directory
- Sponsorship & Advertising Opportunities
- Chapter Trade Directories & Resource Guides
- Committee & Peer Group Involvement



Affinity Programs

SAVING YOUR COMPANY MONEY

ABC offers its members special discounts on a variety of construction and business-related services through affinity discount programs. Visit www.mnabc.com, www.ndabc.com or www.abc.org for a complete listing of all discounts.

- Exclusive ABC Vehicle Rebates
- Health Insurance Options
- Workers' Compensation Plans
- Fuel Discounts
- Member Employee Market Place Discount Program
- Incentives on Vehicle Leases
- 401K Retirement Plan
- Contract Document Savings
- Cell Phone Plan Discounts
- Reduce Office Expenses